

RECOMMENDED BOOK LIST

With the thousands of books that could be read, we've found that there are a handful of useful books worth reading. We've grouped them in two lists for you. The first are business books that we think are practical and applicable. The second is a list of books specifically focused on succession, and family-owned businesses.



Smart Business Books

- What the CEO Wants You to Know**, Ram Charan
- Never Eat Alone**, Keith Ferrazzi
- Drive – The Surprising Truth About What Motivates Us**, Daniel Pink
- Getting Things Done**, David Allen
- Fierce Conversations**, Susan Scott
- Lessons to My Children – Simple Life Lessons for Financial Success, Wealth and Abundance**, Cohen and Burnett
- Family Wealth – Keeping It in the Family**, James Hughes Jr.
- What Got You Here Won't Get You There**, Marshall Goldsmith
- Hard Goals**, Mark Murphy

Family Business Focused Books

- Generation to Generation: Life Cycles of the Family Business**, Gersick, Davis, Hampton, Landsberg
- Perpetuating the Family Business: 50 Lessons Learned from Long Lasting, Successful Family Businesses**, John L. Ward
- Family, Inc.: How to Manage Parents, Siblings, Spouses, Children, and In-Laws in the Family Business**, Larry Colin and Laura Colin
- Family Business**, Ernesto Poza
- Preparing Heirs: Five Steps to a Successful Transition of Family Wealth and Values**, Roy Williams and Vic Preisser
- Letting Go: Preparing Yourself to Relinquish Control of the Family Business**, Craig Aronoff
- Family Business: The Essentials**, Peter Leach
- Getting Along in Family Business: The Relationship Intelligence Handbook**, Edwin Hoover and Colette Hoover